

Message Text

CONFIDENTIAL

PAGE 01 KUALA 04891 310721Z
ACTION COME-00

INFO OCT-01 EA-10 ISO-00 DODE-00 EB-08 NSAE-00 ICA-11
TRSE-00 SOE-02 DOE-15 CIAE-00 /047 W
-----019134 311911Z /47

R 310631Z MAY 78
FM AMEMBASSY KUALA LUMPUR
TO SECSTATE WASHDC 4723
INFO AMEMBASSY SINGAPORE

C O N F I D E N T I A L KUALA LUMPUR 4891

E.O.11652: GDS
TAGS: BENC, BEXP, ENRG, MY
SUBJECT: BINTULU LNG PLANT

REF: SINGAPORE 2311

1. EMBASSY SINGAPORE IS QUITE ACCURATE IN POINTING OUT PETRONAS' DESIRE TO GET MOVING ON THE BINTULU LNG PROJECT AS SOON AS POSSIBLE. WE HERE, HOWEVER, ARE A BIT DUBIOUS OF WHAT TYPE OF ASSISTANCE SOON CAN PROVIDE ANY AMERICAN SUPPLIER AT THIS LATE DATE. MOST SUPPLIERS HAVE ALREADY MADE THEIR PITCHES TO BOTH PETRONAS AND SHELL, WHICH IS HANDLING THE TECHNICAL CONSULTANCY, AND IT IS OUR UNDERSTANDING THAT AT LEAST PRELIMINARY SPECIFICATIONS HAVE ALREADY BEEN DRAWN UP.

2. WE ALSO FEEL THAT SOON, UNLESS HE IS A MALAYSIAN CITIZEN WITH BUMIPUTRA PARTNERS, IS NOT IN A POSITION TO OBTAIN THE NECESSARY LICENSES FROM PETRONAS TO REPRESENT AMERICAN FIRMS IN DEALINGS WITH PETRONAS AND RECOMMEND THAT POTENTIAL AMERICAN SUPPLIERS WISHING TO HAVE REPRESENTATION DO SO WITH MALAYSIAN FIRMS RATHER THAN OTHERS.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KUALA 04891 310721Z

3. FYI: AMONG THE AMERICAN COMPANIES THAT HAVE ALREADY APPROACHED PETRONAS REGARDING THE GENERAL CONSTRUCTION CONTRACT FOR THE BINTULU LNG PROJECT ARE FLUOR, BECHTEL, PROCON, PULLMAN-KELLOGG AND MANY OTHERS. POTENTIAL AMERICAN EQUIPMENT SUPPLIERS THAT HAVE ALREADY CONTACTED PETRONAS AND SHELL NUMBER IN THE HUNDREDS.

CONSEQUENTLY, THERE IS A DANGER THAT ASSISTANCE
RENDERED TO SOON MAY WORK AGAINST THE AMERICAN
FIRMS THAT ARE EAGER TO GET THIS CONTRACT.
ROSENTHAL

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LPG, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 31 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KUALA04891
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780227-1100
Format: TEL
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978054/aaaaacut.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5b86179a-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 SINGAPORE 2311
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2635384
Secure: OPEN
Status: NATIVE
Subject: BINTULU LNG PLANT
TAGS: BENC, BEXP, ENRG, MY
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/5b86179a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014